

**December 18, 2012  
Special Session  
Electric Aggregation Bidding Results**

**State of Illinois  
County of Cook  
Village of Stickney**

**The Board of Trustees of the Village of Stickney met in special session on Tuesday, December 18, 2012 at 6:00 p.m. in the Stickney Village Hall, 6533 W. Pershing Road, Stickney, Illinois.**

**Upon the roll call, the following Trustees were present:  
Trustees present; Horne, Savopoulos, Walik, and White  
Trustees absent: Morelli and Zeedyk.  
(Trustee Morelli came into the meeting at 6:15 p.m.)**

**Our Illinois Energy Aggregation consultant Robert Streit conducted this presentation. He told us that a total of 21 licensed alternative electric suppliers were contacted to submit a bid. They received responses from eight suppliers. The lowest rate was obtained from First Energy Solutions. Initially they bid 4.769 cents per kilowatt hour for one year, 5.3 cents per kilowatt hour for two years and 5.641 cents per kilowatt hour for three years. Illinois Energy Aggregation negotiated with First Energy Solutions and reduced those rates as follows: 4.665 cents per kilowatt hour for one year, 5.061 cents per kilowatt hour for two years and 5.382 cents per kilowatt hour for three years. This negotiation alone saved the Village \$130,000 for a three year deal. The total annual savings will be \$545,802. Mr. Streit gave comparisons of rates recently received for Oak Lawn at 5.118 cents for a two year deal, and Hazel Crest at 5.460 for a three year deal.**

**Some history was provided about First Energy Solutions. They serve 100 communities in Illinois. They are experienced in aggregation in states around the country including Illinois. They maintain a certification as an alternative energy supplier here in Illinois. They have supplied a sample agreement with their RFP for the Village attorney's review. The contract will be e-mailed to him in the morning. With the RFP, the supplier is asked to guarantee their price. If for some unknown reason ComEd reduces their price below our offered price, First Energy Solutions agreed to match the ComEd price during the contract period or to hand off the customers to ComEd. The consultant believes that this would never happen. They just included this clause to give the residents piece of mind.**

**First Energy Solutions has a fully staffed call center to respond to inquiries. ComEd will continue to do the billing and respond to power outages.**

This process will move along expeditiously. The pricing is based on the market. As soon as the contract is signed, First Energy Solutions will send out the opt out letters within a very short period of time. The opt out period will last for approximately 15 days.

The savings are projected between \$500,000 and up to \$600,000 per year. Single households will save \$212 to \$264 per year depending on which contract is selected. A bar-graph diagram was presented with a one year, two year and three year projected savings.

The consultant recommended that we take the three year contract.

Trustee Horne asked if at the end of the three years will there be an option to renew with this company. The answer was no. At the end of the term the market terms will likely be different. Trustee Horne questioned if we would have the chance to negotiate again? We were told by the consultant that they would like to continue serving the village. They will come back prior to the end of the contract and prepare to start the process again. The consultant reminded us that the market is at record lows. At the end of the term we will start all over again.

Attorney Steven Adatto questioned about the termination fee. The consultant explained that there is a \$.0 termination fee to the residents for any of the contract terms offered.

A resident asked how she could join First Energy Solutions after her contract expires with another supplier in 2014. She was told that the First Energy Solution contact number will be made available to her.

The Director from the Stickney/Forest View Library asked how they could take advantage of these new rates. She was told that they have far more kilowatt hours used to be in this program. He offered to try to get her a rate comparable to the homeowners and small businesses.

There being no further business, Trustee Horne moved, duly seconded by Trustee Savopoulos that the meeting be adjourned. Upon which the Board adopted the motion at 6:25 p.m.

Respectfully submitted,

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Audrey McAdams, Village Clerk

Approved by me this 3rd day of January, 2013

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Daniel A. O'Reilly, Village President